

# Grants Management Software and Service Providers – 2000

Vendor <i>(Year of first PC grant software or service)</i>	Number of Active Clients *	Current Staff <i>(Dedicated to grant systems)</i>	Types of Software Clients *	Currently Available and Supported Products/Services	Announced Products/Services <i>(Due to ship in 2000)</i>	Internet-Enabled Capabilities	Operating System / Browser / Database
<b>Arlington Group, Inc.</b> <i>(1995)</i>  703-893-9353 x23  www.arlgroup.com  McLean, VA	4 clients	12 staff	Medical Research Organizations, Foundations, Non-profits, Government Agencies	<ul style="list-style-type: none"> <li>• Online reviewer module</li> <li>• Grants management</li> <li>• Contact management</li> <li>• Inventory management</li> <li>• Financial management</li> <li>• Membership management</li> <li>• Application Service Provider (ASP) service to grantmakers and grantseekers</li> <li>• Web-hosting for Easygrants.com clients</li> </ul>	<ul style="list-style-type: none"> <li>• Easygrants.com online grant application service</li> </ul>	Web-based custom application submission with content & eligibility validation  PDF conversion features for electronic document transfer	Easygrants.com requires IE v4 or later, Navigator v4 or later  Microsoft SQL Server 7.0 with default output to Microsoft Access 97/2000-compatible files  In-house custom grants management systems run on Windows 95/98/NT/2000 workstations and NT Server
<b>Bromelkamp+Co.</b> <i>(1979)</i>  612-870-2601 www.bromelkamp.com  Minneapolis, MN	150 clients  (1 international)	10 staff	Community, Corporate, Family, Operating Private Foundations, Government Agencies	<ul style="list-style-type: none"> <li>• Pearl</li> <li>• First Pearl</li> <li>• Community Pearl</li> <li>• E-Grant</li> <li>• Client LISTSERVs</li> </ul>	<ul style="list-style-type: none"> <li>• None</li> </ul>	Standalone electronic grant application program can be sent via e-mail and individual forms then imported  Hot linked e-mail and Web addresses auto-launch applications	Windows 95/98/NT/2000  Microsoft Access versions 95/97/2000
<b>Center for Arts Management and Technology CAMT</b> <i>(1997)</i>  www.egrant.org  412-268-8930  Pittsburgh, PA	7 clients	7 staff	Federal, County and State Governments	<ul style="list-style-type: none"> <li>• eGRANT</li> <li>• AGMS – Automated Grants Management System</li> <li>• Custom Web site and database development</li> </ul>	<ul style="list-style-type: none"> <li>• None</li> </ul>	Custom on-line grant application and administration	Windows 95/98/NT/2000  IE v4 or later, Navigator v3 or later  Microsoft Access

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<b>CyberGrants</b> (1999)  978-794-0900 www.cybergrants.com  North Andover, MA	Not disclosed by vendor	Not disclosed by vendor	Not disclosed by vendor	<ul style="list-style-type: none"> <li>• CyberGrants (Web-based software or application service provider to grantmakers and grantseekers)</li> </ul>	<ul style="list-style-type: none"> <li>• Matching Gifts</li> <li>• Volunteer Incentive Programs</li> <li>• Disaster Relief</li> <li>• United Way Campaigns</li> <li>• Pledgathon</li> </ul>	Fully Internet-based application and administration with auto verification of IRS non-profit and public school status	For grantseekers: IE v3 or later, Navigator v3 or later  For grantmakers: IE v4 or later, Navigator v4 or later plus Adobe Acrobat  Windows NT or UNIX Oracle Server
<b>Foundation Collaboration</b> (1994)  Lilly Endowment MacArthur Foundation Pew Charitable Trusts  312-917-0308 Chicago, IL	5 clients	No staff  (Joint development only from 1993-1994)	Private	<ul style="list-style-type: none"> <li>• Portal</li> </ul> (No support available from the developing partners – all foundations must engage their own programmers and support specialists)	None	Trigger to e-mail notification and HTML report	Windows 95/98/NT  PowerBuilder + Microsoft SQL 6.5 or UNIX Sybase
<b>MicroEdge</b> (1985)  800-899-0890 x300 www.microedge.com  New York, NY  Subsidiary of Advent Software w www.advent.com NASDAQ - ADVS	1500+ clients  (107 international)	65 staff	Community Corporate Family Operating Private	<ul style="list-style-type: none"> <li>• GIFTS for Windows</li> <li>• Essential GIFTS for Windows</li> <li>• Matching GIFTS for Windows</li> <li>• Volunteer GIFTS for Windows</li> </ul>	<ul style="list-style-type: none"> <li>• Internet Grant Application (module and service with application form design tool)</li> <li>• GIFTS for the Web (Web-based software or application service provider)</li> </ul>	Links to GuideStar® and Revenue Canada  Web-based grant application with auto verification of IRS non-profit status  One-step HTML export of all queries and reports  Automated e-mail transmission	Windows 95/98/NT/2000  Available in: Microsoft Access Microsoft SQL Server (v6.5 or v7.0) Oracle server (v7.xx or v8.xx)  Web Grant Application: IE v4.0 or Navigator v3.0 or later  Citrix Nfuse thin client

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<b>NPO Solutions</b> (1993)  603-798-3777 860-567-0192 www.nposolutions.com  Loudon, NH Excelsior, MN	255 clients  (1 England, 5 Canada)	30 staff	Community (primary to date), Family, Private Foundations, Religious and University Endowments	<ul style="list-style-type: none"> <li>Foundation Information Management Systems (FIMS™)</li> <li>FIMS Lite™</li> <li>FoundationPower™</li> </ul>	<ul style="list-style-type: none"> <li>EAdvisorNet Express (integrated suite of Internet services)</li> <li>Internet Grant Application</li> <li>Web-based interface to grants management system</li> </ul>	Hot-linked e-mail and Web addresses auto-launch applications  Automated mailmerge e-mail transmission of single or batch messages	Windows 95/98/NT  FIMS – Progress FoundationPower – Sybase
<b>Orcatec</b> (1989)  250-382-6722 www.orcatec.com  Victoria, BC CANADA	Not disclosed by vendor	8 staff	Community, Corporate, Family, Operating, Private Foundations, Government Agencies	<ul style="list-style-type: none"> <li>GTMS - Grant Tracking and Management System</li> <li>SOCIALnet (Case management for non-profits with links to GTMS)</li> <li>INFOexchange (Internet information collaboration tool)</li> </ul>	None	Internet survey submission capability is part of the customization  Creating online giving reports	Windows 95/98/NT/2000  Available in: Microsoft Access Microsoft FoxPro Microsoft SQL Server Oracle server  IE v5.0, Navigator v4.0 or later
<b>Philanthropic Systems</b> (1984)  650-851-4497  Portola Valley, CA	20 clients  (1 Canada)	1 staff	Corporate, Family, Operating, Private Foundations	<ul style="list-style-type: none"> <li>Foundation Management Systems (FMS)</li> </ul>	None	Hot-linked of Web addresses auto-launch browser	Windows 95/98/NT Macintosh System 7 and later  Omnis7
<b>PowerNet</b> (1984)  888-262-5130 www.bowvalley.com  Calgary, Alberta CANADA	30 clients  (28 Canada, 2 USA)	5 staff	Community, Corporate, Family, Operating, Private Foundations	<ul style="list-style-type: none"> <li>PowerOFFICE for Grantmakers</li> <li>PowerOFFICE for Fundraisers</li> </ul>	None	Web-based grant application	Windows 3.1/95/98/NT/2000 Macintosh System 7 and later  Lotus Notes v4.0 or later

\* Number of active clients who are using the company's products and services in a production environment in Spring 2000