

Commercial Grants Management Software and Service Providers – 2007

Vendor (Year of first grant software or service)	Active Clients as of 1/31/07	GM Product Staff	Types of Clients	Currently Available and Supported Products / Services	Announced New Products, Features and Services (Due for release in 2007)	Supported Interoperability with Other Applications	Hosted or ASP Service	Technology Platform(s)
Altum (1998) 703-787-0060 www.altum.com info@altum.com 11718 Bowman Green Drive Reston, VA 20190 Arlington Group, Inc. ceased operations and sold Easygrants to Altum, Inc. in November 2006 proposalCENTRAL sold by RAMS Company to Altum, Inc. in March 2007	8 Easy-grants clients 27 proposal-CENTRAL clients 12 Federal clients using other products	20 staff	Primarily large-to-medium-sized foundations, Federal (primarily NIH) agencies, Medical research organizations	<ul style="list-style-type: none"> Easygrants® <ul style="list-style-type: none"> – Application – Review – Progress Reports – Grants Management – Contact Management – Queries & Reports proposalCENTRAL® <ul style="list-style-type: none"> – Application – Review – Progress Reports – Grants Management – Contact Management – Queries & Reports Alum Post-Award Grants Management Suite Query Module Infor MPC Budget & Performance Management 	<ul style="list-style-type: none"> Online budget module (MPC integration) Advanced query tool integration Extensive online standard reports, including cash forecasting and financial activity Integration with Outlook SharePoint integration Personalized home pages (My Easygrants) Knowledge Management (review assignment, portfolio analysis) Online help by topic and page Matching gifts A new online Application Service Provider (ASP) model Custom design services 	<ul style="list-style-type: none"> Microsoft Word, Excel, & Outlook Crystal, Cognos and Access report writers Custom links to accounting systems Custom links to compliance verification service 	Licensed enterprise software EasyGrants optionally hosted or ASP service Proposal-CENTRAL is an ASP service	Web Browser interface for all systems using .NET, XML and open database backend Desktop client and database independent Supporting Internet Explorer, Netscape, Firefox, & Safari – on Macintosh, Windows, and Linux/Unix clients
Bromelkamp Company LLC (1979) 888- 290-9087 www.bromelkamp.com info@bromelkamp.com 106 East 24th Street Minneapolis, MN 55404-3522	195 clients 2 Intl.	12 staff	Community, Corporate, Family, Operating, and Private foundations Government grantmaking agencies	<ul style="list-style-type: none"> First Pearl (grants, CRM) Corporate Pearl (grants, CRM, matching gifts, dollars for doers, event tracking) Community Pearl (grants, CRM, fund accounting, fundraising) Pearl Companions <ul style="list-style-type: none"> – eGRANT – Pearl Geocoder – Pearl NCOA (National Change of Address database) – Pearl ACH (Automated Clearing House for direct deposit of checks) – Pearl Outlook Synchronizer – Scan to Chronicle – Pearl Web Collector/Reporter – Bridge to QuickBooks Pearl Loan Servicing Pearl (custom) 	<ul style="list-style-type: none"> Akoya.net – a new Web-based grants management system for small foundations 	<ul style="list-style-type: none"> Microsoft Word, Excel & Outlook GuideStar MapQuest Google ChoicePoint Bridger Insight for compliance verification QuickBooks Citrix MetaFrame FIMS import from eGRANT QuickBase (2007) 	Licensed software Optional hosted via Windows Terminal Server or Citrix Server Fundweb (donor statements and grant recommendations on the Web) eGRANT online applications and reports	VB/VB.Net running on Windows 98/NT/2000/XP Microsoft Access database versions 97/2000/XP/2003 SQL Server Sybase

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Foundation Source (2001) 800-839-0054 www.foundationsource.com information@foundationsource.com 55 Walls Drive Fairfield, CT 06824 Field offices in: Atlanta, Boston, Chicago, Denver, NYC, Philadelphia, Palm Beach, Salt Lake City, San Francisco, Seattle	530 clients 2 Intl.	55 staff	Private Non-operating foundations with specific suites of services for: - Family Foundations - Professionally Staffed Foundations - Corporate Foundations	<ul style="list-style-type: none"> Foundation Source Online® Foundation Source Back Office® Foundation Source Requests® Foundation Source Client Services™ Provides a full range of back office services to establish and administer private non-operating foundation and grantmaking programs	<ul style="list-style-type: none"> New user interface for improved navigation and usability Graphical reporting Enhanced tracking at the program level for budgets, granting limits, and approvals processes Future-dated grants Recurring grants Multi-year commitments Hierarchical granting approvals "On behalf of" capabilities Improved document management, including sub-folders 	<ul style="list-style-type: none"> AST Trust GuideStar Charity Navigator ChoicePoint Bridger Insight for compliance verification Custom reporting module with output to HTML, Microsoft Word, Excel and PDF formats. 	ASP standard for all clients	All Web browser interface supporting Internet Explorer Firefox and Safari (Macintosh) - all require 128-bit encryption Underlying technology platform is a hosted, three-tiered application built on IBM DB2 and MS SQL Server databases
JK Group (2003) 609-799-7830 www.easymatch.com info@easymatch.com PO Box 7174 Princeton, NJ 08543	18 grants mgmt clients 230 clients for all other services	~11 full-time staff for grants mgmt 171 total staff	Corporations, Corporate Foundations, Financial Institutions	<ul style="list-style-type: none"> Web Based Grants Management system and services that are seamlessly integrated with all other JK applications including: <ul style="list-style-type: none"> Easymatch™ matching gifts Employee giving campaigns Disaster relief Integrated Volunteer Management System Dollars for Doers Agency portal Online customizable Grant Applications Full range of back office support services: <ul style="list-style-type: none"> US and international organization vetting 501(c)(3) and USA Patriot Act compliance verification Customer service to grantseekers and grantees Processing checks, correspondence, unsolicited requests and declinations, etc. 	<ul style="list-style-type: none"> Multi-step application process Clients can modify their own grant application questions Event tracking compatibility with JK Group's Integrated Volunteer Management Systems (IVMS) 	<ul style="list-style-type: none"> Microsoft Excel Microsoft Word Adobe PDF Customized Payables Exports ChoicePoint Bridger Insight for compliance verification 	ASP Web Based Service for all clients	Web Browser interface for all systems currently compatible with Microsoft Internet Explorer (all versions) Firefox Safari Opera Netscape Konqueror May 2007 upgrade from ASP to ASP.NET

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MicroEdge (1985) 800-899-0890 x250 www.microedge.com info@microedge.com 619 West 54th Street, New York, NY 10019 Subsidiary of Advent Software www.advent.com NASDAQ – ADVS Field offices in: Cary, NC Concord, NH Excelsior, MN Kennesaw, GA Littleton, CO Middlebury, CT Pittsburg, PA Seattle, WA Upper Marlboro, MD Distributors in the UK and Australia	~2,400 clients 200 Intl. in 30 countries	~115 staff	Community, corporate, Family, operating, private foundations Financial institutions Attorneys / CPAs Service bureaus Research organizations Religious and university endowments Government grantmaking agencies	<ul style="list-style-type: none"> • GIFTS 6 • Essential GIFTS 6 • GIFTS Optional Modules <ul style="list-style-type: none"> – GIFTS Plus Pack .NET Extension – MyGIFTS – Internet Grant Application Module (IGAM) – ReviewerCONNECT – Matching GIFTS – Volunteer GIFTS – Document Manager – AP Module – Branch Security – Budget Module – GIFTS Customizer – Import Module – Reviewers Module – Check Writer – Consolidation Module • Foundation Information Management Systems - FIMS 11™ <ul style="list-style-type: none"> – Donor Central – Suggestion Central – Host*Net and Safety*Net – AP and GL – Scholarship Management – Pledge, Donor Relations & Gift Management – FieldMaker – Pooled Investment Allocation – Stock Gifts – Donor Advised Fund – IGAM – FIMS Chart It – Financial Institution Interface (jointly with AST Trust Co.) • FoundationPower™ (FP) Custom System 	<ul style="list-style-type: none"> • Portico GRM - Grantee Relationship Management for GIFTS, FIMS and FoundationPower (eligibility quiz, online application, contact management, requirement submission, performance monitoring, goal tracking, multilingual) • Online Employee Involvement • Portico Exec – Executive Information System for FIMS • Additional GIFTS Plus Pack .NET Extension modules 	<ul style="list-style-type: none"> • Microsoft Word, Excel, & Outlook • GuideStar • Canada Revenue Agency • CECP Corporate Giving Standard Survey • ChoicePoint Bridger Insight and others for compliance verification • Accounting systems (GIFTS) <ul style="list-style-type: none"> – AccPAC Plus – Acuity – Blackbaud AP – Blackbaud Financial Edge – Great Plains Dynamics and eEnterprise – Lawson – MIP – Accounting – Oracle Financials – QuickBooks Pro – Quicken – SAP Financials – Solomon IV for Windows • Crystal Reports • File viewers • Citrix MetaFrame • AST Trust - Seamless Processing 	GIFTS, FIMS and FP all licensed software Hosted for IGAM, Portico GRM Donor Central, Suggestion Central, Host*Net (FIMS Online)	GIFTS and Essential GIFTS - VB running on Windows 98/98ME/NT/ 2000/XP Available in Microsoft Access, Microsoft SQL Server and Oracle server databases Web browser interface for IGAM and Reviewer CONNECT – supporting Internet Explorer, Netscape, Opera, Safari all with SSL GIFTS Plus Pak .NET Extension - .NET Portico GRM - J2EE FIMS - Progress Foundation Power - Sybase

Other U.S. and Canadian Commercial
Grants Management Software and Online
Application Vendors and Service Providers:

CAMT – www.egrant.org
ChesterCAP – www.chestercap.com
CyberGrants – www.cybergrants.com

Fusion Labs – www.fusionlabs.net
Grantium – www.grantium.com
GrantStream – www.grantstream.com

PhilanTech – www.philantech.com
PowerOFFICE – www.poweroffice.info